



Overview of Actions to Improve Access to Orphan Medicinal Products in Europe



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EURORDIS' Objective

**To achieve the quickest access to
as many safe, efficient
and affordable medicines
with a real therapeutic added value,
for all rare disease patients
in the European Union**

THE CONCEPTS

Six Concepts

- I. RD Treatments Evidence Generation is a Continuum
- II. Regulators should adopt an official policy of flexibility and become Partners for Successful Development of Innovative Medicines
- III. Focus on Effectiveness Beyond Quality, Safety and Efficacy
- IV. Bridging the Gap between EU Centralised Regulatory Decision and National Decisions on Pricing & Reimbursement of EU 27 Member States
- V. Enhancing the Dialogue between all Stakeholders all Along the Product Development & Life Cycle
- VI. Financial sustainability for national healthcare system and societal acceptance

I. Evidence Generation: a Continuum !

RD treatments Evidence Generation is a continuum

- Marketing Authorisation is not anymore an on/off switch or a magic moment. Even less so for Orphan Medicines
- We need better and broader collection of relevant data all along the life cycle of the medicine on benefits as much as on risks:
 - Clinical trials
 - Compassionate use
 - Real life studies (actual heterogeneous population and real life constraints beyond clinical trials)
 - Off label use

II. Regulators: Flexible & Partners

- **Regulators are flexible** - based on retrospective analysis of last 10 years experience of EMA and FDA - **but they need to make it an “official policy” to:**
 - send the right message,
 - have better visibility, predictability, attractivity for drug developers
 - and better consistency of their scientific opinions
- **Regulators need to change and have a supportive approach: Being a “Gate Keeper” is not good enough. Regulators should become “Partners for Successful Development of Innovative Medicines”**
 - Conditional Approval
 - Even more intense roll-over process of Scientific Advice & Protocol Assistance before & after MA involving stakeholders
 - Next: Progressive / Adaptive Licencing

III. Focus on Effectiveness

Focus on Effectiveness Beyond Quality, Safety and Efficacy

- **Early dialogue** between EMA, sponsors, medical experts, patient representatives on the **Clinical Trial design** to **optimise resources allocation** (number of patients, R&D investment, time of development) in a more proportionate manner to the **expected level of evidence**. This dialogue should take place as early as possible (ex: adaptive design in small population, de-link efficacy trials and safety trials, historical control)
- **Anticipate more the demonstration of the therapeutic value** (ex: registries, natural history, Good Clinical Practice Guideline on Diagnostic & Care, choice of comparator) and do it through Protocol Assistance (EMA) – Parallel to EUnetHTA?
- **Key Success Factor: Interface and dialogue between regulators (EMA) and HTA (EUnetHTA) before and after MA**

IV. Dialogue between EMA and HTA

Bridging the Gap between EU Centralised Regulatory Decision and National Pricing & Reimbursement Decisions.

A “must do” for Orphan Medicinal Products.

- **HTA and Payers** need to be involved in all procedural aspects at the EMA to be well informed about:
 - the reality of medical needs
 - the potential and reality of the product – what we know
 - the uncertainties – what we don't know
 - the pathway to generate additional evidence for well targeted patients and good medical practices – how to know
- **Key Success factor: Building trust!** An approach on **pricing based on Value**, means a **common understanding of what is the Value of the medicine in question.**

V. Stakeholders Dialogue create Value

Enhancing the Dialogue between all Stakeholders all Along the Product Development & Life Cycle contributes to:

- Corporate Responsibility – unmet medical needs, improved patient access, certain degree of transparency on cost
- Shared-Value for all stakeholders – companies & shareholders, patients & physicians, payers & society
- Economic Sustainability & Public Perception

VI. Financial Sustainability

Financial Sustainability for national healthcare systems and societal acceptance

- **OMPs** often more expensive than non OMPs due to:
 - Innovative technology involved
 - R&D costs + other costs divided by small number of patients
- However, high prices of some OMPs are not always justified
- High prices add to the discrepancy on access to OMPs in EU
- ➔ **EURORDIS and Stakeholders: Develop approach to reduce both cost of OMP per patient and budget impact for each OMP on the overall national healthcare budgets**

PROPOSALS

EIGHT PROPOSALS

1. Early Dialogue & Horizon Scanning & De-Risking
2. Clinical Trials
3. Stronger FDA – EMA Collaboration
4. Clinical Added Value of Orphan Medicinal Products (CAVOMP) Information Flow
5. European Mechanisms of Coordinated Access to OMPs
6. Differential Pricing: a pilot with OMPs
7. Progressive/Adaptive Licensing / Step Wise Patients Access
8. National measures to be embedded in National Plans / Strategies on Rare Diseases in EU MS

1. Early Dialogue / Scoping / De-Risking

- *EU Pharmaceutical Forum's Guiding Principles on OMPs recommends early dialogue*
- *Corporate Responsibility's Mechanism of Coordinated Access to OMPs recommends early dialogue*
- **Early dialogue** = a dialogue, at a very early stage of development, before orphan designation or protocol assistance, between 1 (or more companies) and all relevant stakeholders - EMA, HTA, Payers, Medical Experts, Patients - on a specific product (or on a specific rare disease) to discuss the potential to address an unmet medical need and the optimal research, regulatory, and health policy approach
- **Next: at EMA and using Chattam House Rules?**

2. Clinical Trials

EMA guidance:

- Guideline on Clinical Trial in Small Populations (design & statistical methods): need to be updated, strengthened, expanded
- Workshops & Points to Consider on Clinical Trials for Rare Diseases for which there is a cluster of designations
- Adaptive clinical trial design: more proactive promotion

EU Legislation:

- Ongoing revision of EU Directive on Clinical Trials toward an EU Regulation
- New amendments: European Expert Opinion and European procedure for Clinical Trials in Rare Diseases & OMPs

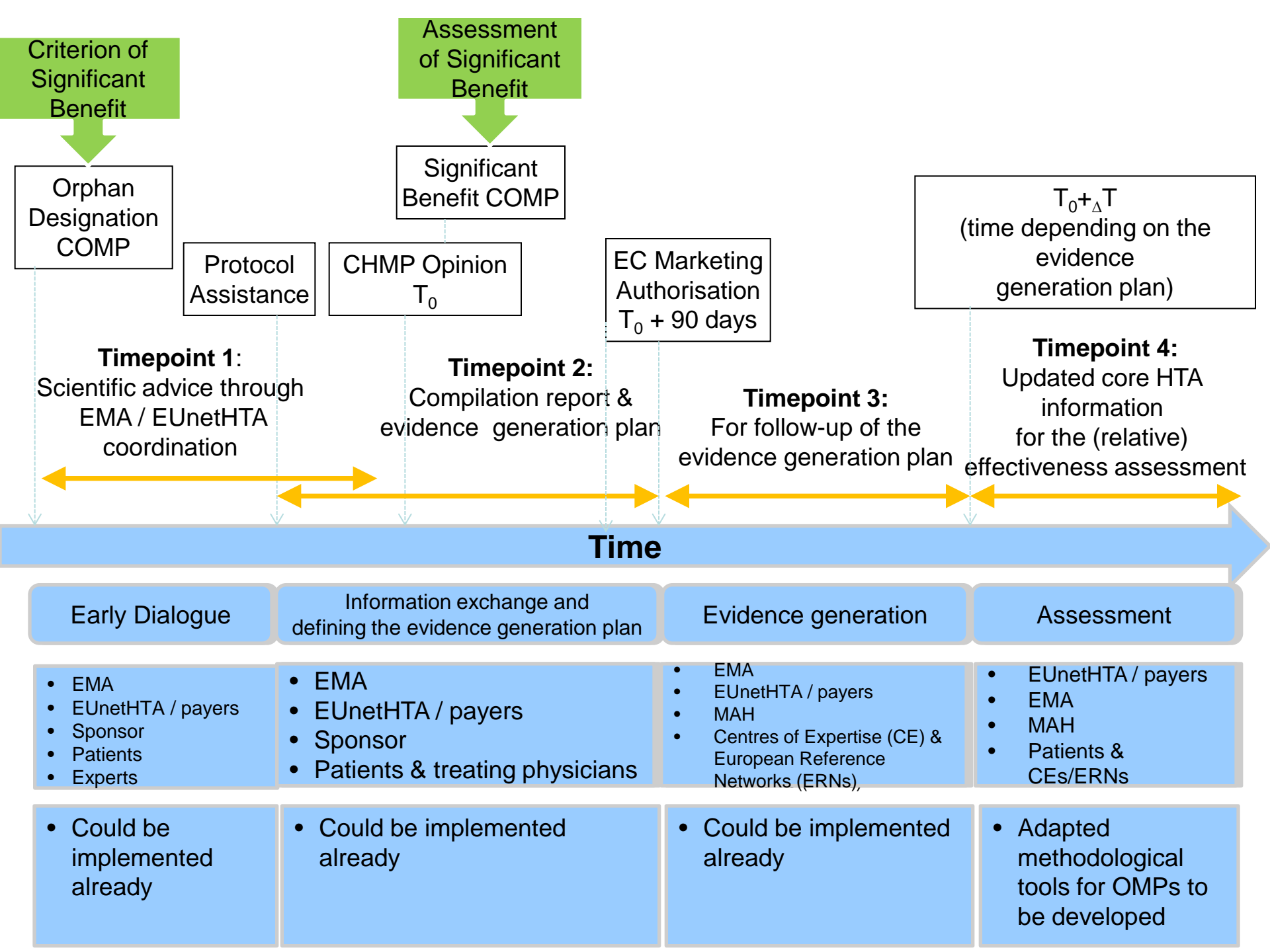
3. Stronger FDA – EMA Collaboration

Call for a Stronger FDA – EMA Collaboration:
Beyond Orphan Drugs Designation

- More Parallel Scientific Advice & Protocol Assistance
- Co-ordinated Guidelines / Points to Consider for Clinical Trials for specific Rare Diseases or group of diseases
- Sharing of File and Assessment at time of MA
- Mutual acceptance of data
- Coordination of Post-MA research plans

4. CAVOMP: Four Time Points

1. Early dialogue
 2. Compilation Report & evidence definition / Evidence Generation Plan
 3. Follow-up of the evidence generation plan
 4. Assessment of Relative Effectiveness
- EUCERD Recommendation on CAVOMP adopted in October 2012 by 26 / EU27
 - Pilots expected to start in 2014 (EMA and EUnetHTA)



5. MOCA

- A Mechanism for Coordinated Access to Orphan Medicinal Products at EU level – Volunteering Ms
- **Consensus:** A European Transparent Value Framework for a common assessment report based on multi-stakeholder dialogue (Authorities, MAH, experts, patients) and multi-criteria discussion with few first criteria: Rarity + Availability of alternative therapy + Relative Effectiveness/ Significant Benefit + Response rate + Robustness of data
- **Opportunity:** Price negotiation at European level based on Value (Common Assessment) + Volume (prevalence of therapeutic indication as defined in MA) + agreed Post-MA Research Activities

6. Differential Pricing

- Differential pricing is already a reality in today's OMP European market with variations of costs actually paid by MSs varying +/- 10% (without taking into account specific funding scheme with caps, rebate etc)
- Differential pricing for OMP can become a reality if limited to the scope of “authorised medicines” “unmet medical needs” + “High added value” and, associated with the negotiated / agreed price at European level (MOCA)

7. Progressive Patients' Access (or Adaptive Licensing)

- For diseases which are severe, with no alternative therapies or non-satisfactory therapies
- Within current regulatory framework:
 - Conditional Approval
 - Progressive enlargement of targeted population treated based on hospital prescription & inclusion criteria
 - Collection of real life data within post-MA research activities (safety, efficacy, effectiveness) including new pharmacovigilance legislation, risk management plan...
- Within the new framework of healthcare organisation for rare diseases in EU with Centres of Expertise, European Reference Networks and Registries

7. Adaptive Licensing: Pros

- Generation of real life data: an essential point for rare diseases as patients have a high heterogeneity
- Earlier patients access for the population targeted by the new therapeutic intervention beyond patients included in the clinical trials
 - Important for patients with no alternative therapy or no satisfactory treatments or limited treatment options
 - Important for hospital doctors who can become partners in clinical research development and elaborate better clinical practices
- Transfer of a significant part of research & development costs from sponsors/shareholders to healthcare payers/society thanks to earlier marketing authorisation and reimbursement
 - Important for SMEs to de-risk their investment and enable them to carry out studies generating the required level of evidence
 - Important for payers who gets lower price – lower Value and lower R&D Costs – and higher control on post-MA evidence generation

7. Adaptive Licensing: Cons

- **Feasibility of limiting prescriptions to the targeted population?** Yes, all OMPs for severe diseases are prescribed by hospital physicians
- **Feasibility of carrying out the required clinical studies/ research activities after marketing authorisation?** Yes, with careful planning of post-marketing research activities and rolling on protocol assistance
- **Feasibility of withdrawing a conditional marketing authorisations?** Yes, we need to educate EU & NCA as well as patients & clinicians
- **Unwillingness of health authorities to pay for this?** Yes, a risk to address. Arguments: Adaptive Licencing will bring down the prices; Conditional Pricing; Market Entry Agreement; Pricing scheme can include risk sharing and pay back
- **Feasibility of revising the price or conditional pricing?** Yes, based on evidence generated and real therapeutic value with proposed CAVOMP and MOCA; HTA & Payers can be partners in this policy

7. A Pragmatic Approach

- Today: Pilot Adaptive Licencing within current regulatory framework using Conditional Approval
- Limit “Adaptive licensing” to diseases that are **severe**, with **no alternative therapies or non-satisfactory therapies** (use same criteria as Compassionate Use)
- Limit “Adaptive Licensing” to **prescription medicines restricted to hospitals**: better understanding of trade-off between evidence generation and access + higher chances of collecting robust data rapidly; link to centres of expertise and registries with data reported by physicians along with patients reported outcomes
- Link “Adaptive Licensing” with **compulsory Scientific Advice & Protocol Assistance from pre-clinical, phase I, II**: continuum of dialogue with a “rolling-on” dialogue between sponsors and regulators on the research plan to generate the level evidence expected. Stop earlier when candidate to failure. Speed up access when promising

Key Success Factors

- A clear commitment within CHMP and among assessors – the national medicine agencies
- A clear commitment from HTA & Payers to accept Conditional Approval / Adaptive Licencing
- A clear commitment from EMA & CHMP to engage HTA & Payers in the dialogue at time of Protocol Assistance and review of MA
- Tomorrow: Integrate this « step wise patient access » into new EU Pharmaceutical legislation based on experience gained

CONCLUSIONS

Conclusions

At Minimum:

- Within the development of the National Strategy / Plan on Rare Diseases, encourage your Member State to embed in their strategy/ plan:
 - **The CAVOMP process**
 - **The MOCA process**

Conclusions

- **A new policy** to support innovation, address unmet medical needs and improve patients access is possible based on proposals well identified.
- De-risking investment, reducing R&D growing costs, promoting a new economic model, more sustainable and more predictable both for payers and companies is possible.
- Development of medicines can be fostered based on a more robust collection of data coordinated at EU level all along the life cycle, on dialogue with all stakeholders, on collaboration between EMA & HTA & Payers.

Conclusions

- **We need more Europe not less.** More gathering of expertise. More streamlined processes. And a comprehensive approach to product development, approval, life cycle and good clinical practices.
- **We need a common understanding and clarity** across European Commission & European Parliament & EMA & EUnetHTA as well as across NCAs in MSs and companies in industry.
- **Robust decision making can be ensured.** We need decision makers to be less risk averse. There is no innovative medicine without risk.

THANK YOU



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